fhba FLORIDA HOME BUILDERS ASSOCIATION

PAUL JOYAL
PINNACLE BUILDER OF THE YEAR AWARD

ABOUT

The Paul Joyal Pinnacle Builder of the Year Award was established by George Cooper and named after Paul Joyal, a Melbourne home builder and member of the Florida Housing Hall of Fame, who has consistently done business exclusively with members through his 30+ year career.

The Paul Joyal Pinnacle Builder of the Year Award is presented to a member for doing a high percentage of business with FHBA members. The honor is sponsored by and selected by FHBA's Associate Members/Trades Council and is announced at the Fall Leadership Conference.

2018   **Sean Junker**, Jacksonville
2017   **Robert Miller**, Punta Gorda
2016   **Mark Worley**, Tallahassee
2015   **Robert Markel**, Port Charlotte
2014   **Jamie Allan Adley**, Daytona
2010   **William "Bill" Truex**, Englewood

GUIDELINES

- **Deadline to submit: Friday, May 24 2019**
- Applications may be submitted by a local home builder association or an individual.
- Application requirements reflect the time frame of May 1, 2018 – April 30, 2019.
- Each question may be answered within this document and accompanying spreadsheet.
- **Incomplete applications will not be considered.**
- Required additional documentation to accompany applications:
  - Confirmation nominee is a local HBA, FHBA, and NAHB member in good standing.
  - Submission of builder or trade partners list on accompanying spread sheet and include his/her NAHB number* (Trade partners are recognized as FHBA Associate members or Affiliate members).
  - Nominee must work with at least 75% of builders or trade partners who are local HBA, FHBA, and NAHB members.
  - Camera ready or digital headshot of nominee.

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APPLICATION

Name of Nominee: _____ Title: _____

Company/Organization/Agency:_____

Address: _____ City/State/Zip: _____

Phone: _____ Email: _____

- FHBA member in good standing: ☐ Y   ☐ N
  - If "Yes", number of years as a member of local, FHBA, and NAHB: _____
  - List name of local Home Builder Association: _____
- Total Number of Projects Completed in Application Year (Projects include Single Family Homes, Multi-Family Units, and Individual Remodels): _____
- Total Spike Points to Date: _____

Submitted by: _____ Title: _____

Company/Organization/Agency: _____

Address: _____ City/State/Zip: _____

Phone: _____ Email: _____

Answers to application questions may be answered below and on additional pages.

1. What percentage of business does the nominee do with builder or trade partners who are local, FHBA, and NAHB members?

2. List each builder or trade partner the nominee worked with and if the worked on multiple or single projects on the accompanying spreadsheet.

3. How many new members did the nominee recruit during May 1, 2018 – April 30, 2019?

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Sample of Business Categories of Current FHBA Trade Partners*:

Advertising / Marketing / Sales	Hurricane Products / Services
Appliances	HVAC/Air Conditioning
Architecture / Design	Insulation & Insulating Materials
Automobile / Commercial Vehicles	Insurance / Warranty
Banking / Financial / Mortgage Services	Interior Finishes
Building Materials	Landscaping Design/Installation
Building Systems	Masonry
Business Management	Outdoor Living
Cabinet and Cabinet Hardware	Pest Control
Code Compliance / Education / Licensing	Plumbing Equipment & Materials
Doors/ Windows	Restoration / Mitigation Services
Electrical Products/Services	Roofing Materials / Services
Exterior Finishes	Site Services
Flooring/ Floor Materials	Septic Systems
Foundations	Swimming Pools & Equipment
Green Building Products Health & Wellness	Tools
Home / Automation	Trade Organizations

*The Associates/Trades Council will spot check all Trade Partner lists submitted to ensure the nominee does current business with this trade partner and the trade partner is a member in good standing with his/her local HBA, FHBA, and NAHB.