

---

Prepared by FHBA Communications  
February 1, 2019

This document is for use by FHBA members and HBA staff as talking points to explain our priorities to media, members, organizations, and consumers. Please do not distribute outside of membership federation.

Questions? Contact Allison Finley at [afinley@fhba.com](mailto:afinley@fhba.com) or call 850.402.1874.

---

### EVENTS

- Register Now: [FHBA Legislative Conference](#)
  - March 11 – 13, 2019  
IMAX Challenger Learning Center  
200 South Duval Street | Tallahassee, FL 32301
  - The FHBA Legislative Conference is where members and leaders in Florida residential construction and remodeling industry participate in legislative training, engage with elected officials, and meet to address organizational agendas. Legislators and Capitol observers use this event as a barometer of FHBA member intensity regarding our legislative initiatives. Be sure to join us as we firmly support the building industry in Florida.

### MEMBER BENEFITS & DISCOUNTS

- Career Center:
  - Job Seeker Benefits
    - Advanced job search capability
    - Customized email job alerts
    - Profile management and resume upload
    - Easily apply online
  - Employer Benefits
    - Access to highly qualified candidates
    - Affordable, customized posting and advertising packages with easy payment options
    - Searchable resume database
  - To get started, go to: <http://fhba.com/careers/>
- Online Education:
  - Continuing Education Your Way
  - Little time for classroom CEUs? Need multiple licensure renewals? Have licenses in additional states? No problem.

## Monthly Talking Points

- FHBA has partnered with @ Home Prep to offer online CEU courses to help keep your licenses up-to-date at your own pace. Contact us today to redeem your 15% Discount Promo Code!
- To get started, go to: <http://fhba.com/education/online-education/>

### **FUTURE BUILDERS OF AMERICA (FBA)**

- The 2019 Leadership Summit is less than 6 weeks away and we need your support to provide first class education for students from across the state who are interested in careers in the construction industry. It's a 4-day action-packed program that is one of the most rewarding experiences you can participate in. The Summit takes place Mar 7-10, 2019 at the FFA Training Center in Haines City. There are affordable options for every budget ranging from \$100 for a Student Sponsorship to \$5,000.00 to be the Diamond Sponsor of the event. This is your opportunity to make a difference in the life of one of our students.
- Please don't forget to check out our two programs that support FBA. If your company processes credit card payments, you really need to check out the savings you'll receive through our affinity program with Blue Dog Merchant Services. Not only that, but a portion of the processing fees goes back to both your local HBA and FBA as non-dues revenue. It's a win-win situation for everyone! Check it out today at [www.yourbluedog.com/fba](http://www.yourbluedog.com/fba).
- Our second program is our Connected Giving Program – it's really easy. Just create an account at the website here: <https://futurebuildersofamerica.harnessapp.com/roundup/>, connect your credit or debit card, set your monthly donation limit and you're done! It's safe and easy to use.
- Don't forget to check with your local HBA about new FBA Chapters at your local high schools. Sign up to volunteer, mentor a student or sponsor a chapter. Make a difference in the life of a student and ensure our future workforce.

### **FHB INSURANCE (FHB)**

- **Builders Risk**
  - FHB has an exclusive relationship with Cypress Insurance Company, and the BEST builders risk rates in the state of Florida. This program is also growing in Texas too.
- **Roofers**
  - FHB specializes in Roofers coverage, where we have not only EDGE for roofers, but an exclusive program with Western World and several other markets.

## Monthly Talking Points

- **Builders Mutual**
  - FHB began a relationship in 2017 with Builders Mutual for Workers Compensation, and already has premiums in excess of \$3 million.
  
- **Commercial Property**
  - FHB has a market for commercial property for structures over 3 miles from the ocean or Gulf. Limits over \$1,000,000 are eligible but must be approved by underwriting before binding. Coverage includes buildings, business personal property, and business income coverage.
  
- **Commercial Auto**
  - FHB has two great, A-rated markets for Commercial Auto Coverage. There must be a minimum of 3-5 vehicles to be eligible. Limits up to \$1 million are available.