**ABOUT**

The Paul Joyal Pinnacle Builder of the Year Award was established by George Cooper and named after Paul Joyal, a Melbourne home builder and member of the Florida Housing Hall of Fame, who has consistently done business exclusively with members through his 30+ year career.

The Paul Joyal Pinnacle Builder of the Year Award is presented to a member for doing a high percentage of business with FHBA members. The honor is sponsored by and selected by FHBA’s Associate Members/Trades Council and is announced at the Fall Leadership Conference.

2021 **Sean Junker**, Jacksonville

2020 **Ken Ringe,** Port St. Lucie

2019 **Jeff Schnellmann,** Orlando

2018 **Sean Junker**, Jacksonville

2017 **Robert Miller**, Punta Gorda

2016 **Mark Worley**, Tallahassee

2015 **Robert Markel**, Port Charlotte

2014 **Jamie Allan Adley**, Daytona

2010 **William “Bill” Truex**, Englewood

**GUIDELINES**

* **Deadline to submit: Friday, June 1, 2022**
* Applications may be submitted by a local home builder association or an individual.
* Application requirements reflect the time frame of May 1, 2021 – April 30, 2022.
* Each question may be answered within this document and accompanying spreadsheet.
* **Incomplete applications will not be considered.**
* Required additional documentation to accompany applications:
	+ Confirmation nominee is a local HBA, FHBA, and NAHB member in good standing.
	+ Submission of builder or trade partners list on accompanying spread sheet and include his/her NAHB number\* (Trade partners are recognized as FHBA Associate members or Affiliate members).
	+ Nominee must work with at least 75% of builders or trade partners who are local HBA, FHBA, and NAHB members.
	+ Camera ready or digital headshot of nominee.

**APPLICATION**

Name of Nominee: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company/Organization/Agency:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ City/State/Zip: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* FHBA member in good standing: Y N
	+ If “Yes”, number of years as a member of local, FHBA, and NAHB: \_\_\_\_\_\_\_\_\_
	+ List name of local Home Builder Association: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* Total Number of Projects Completed in Application Year (Projects include Single Family Homes, Multi-Family Units, and Individual Remodels): \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_
* Total Spike Points to Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Submitted by: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Title: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Company/Organization/Agency: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Address: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ City/State/Zip: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Phone: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Email: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Answers to application questions may be answered below and on additional pages.

1. What percentage of business does the nominee do with builder or trade partners who are local, FHBA, and NAHB members?
2. List each builder or trade partner the nominee worked with and if the worked on multiple or single projects on the accompanying spreadsheet.
3. How many new members did the nominee recruit during May 1, 2021 – April 30, 2022?

**Sample of Business Categories of Current FHBA Trade Partners\*:**

Advertising / Marketing / Sales

Appliances

Architecture / Design

Automobile / Commercial Vehicles

Banking / Financial / Mortgage Services

Building Materials

Building Systems

Business Management

Cabinet and Cabinet Hardware

Code Compliance / Education / Licensing

Doors/ Windows

Electrical Products/Services

Exterior Finishes

Flooring/ Floor Materials

Foundations

Green Building Products

Health & Wellness

Home / Automation

Hurricane Products / Services

HVAC/Air Conditioning

Insulation & Insulating Materials

Insurance / Warranty

Interior Finishes

Landscaping Design/Installation

Masonry

Outdoor Living

Pest Control

Plumbing Equipment & Materials

Restoration / Mitigation Services

Roofing Materials / Services

Site Services

Septic Systems

Swimming Pools & Equipment

Tools

Trade Organizations

\*The Associates/Trades Council will spot check all Trade Partner lists submitted to ensure the nominee does current business with this trade partner and the trade partner is a member in good standing with his/her local HBA, FHBA, and NAHB.